

# Best Practices

## Workshop

<b>Company Name</b>	<b>Title</b>
12 Oaks Senior Living	HR Generalist
12 Oaks Senior Living	Senior HR Manager
7G Distributing, LLC	VP Human Resources
7G Distributing, LLC	CFO
A&B Distributing (SSCO)	Branch Manager
A&B Distributing / Standard Sales	Human Resources
A&B Distributors	Safety & Fleet Director
A&B Distributors	DOT & OSHA Specialist
A&B Distributors	Vice President
ABC Insurance Trust	Operations Manager
ABC Insurance Trust	Chief Growth Officer
Accarent	CEO
Ace Distributing	SVP Operations
Adams Beverages of North Carolina	Controller
Aetna	VP
Alternative HR LLC	HR
Arkansas Beverage Sales	Human Resources Manager
Arthur J Gallagher	Sr. Account Manager
Atlantic Housing Foundation	HR Business Partner
Atlantic Housing Foundation	CHRO
Atlantic Housing Foundation	HR Director
Beck Automotive Group	Vice President
BeniComp, Inc.	VP of Strategic Growth
Bernie Little Distributors	Controller
Bernie Little Distributors, Inc	VP of Operations
Bernie Little Distributors, Inc	Operations Manager
Bernie Little Distributors, Inc	Safety Manager
Bernie Little Distributors, Inc	HR
Beyond Risk	CFO
Beyond Risk	Vice President of Operations
Beyond Risk	CEO
Blakely Construction Company	Human Resource Mgr
Bob Hall Beverage	Human Resource Manager
Bob Hall Beverage	Controller
Bob Hall, LLC	Director Of Operations
Boon Chapman	Account Executive
Boon-Chapman	President
Brightline Dealer Advisors	VP Operations
Broadspire	Account Executive
Broadspire	Team Manager
Budweiser Distributing Co.	Fleet Supervisor
Budweiser Distributing Company	Driver Supervisor
Budweiser Distributing Company	General Manager

California Dairies, Inc.	Senior Vice President Human Resources
California Dairies, Inc.	Benefits and Wellness Manager
California Dairies, Inc.	Director, Total Rewards
Capital City Beverage	Operations Manager
Capital Distributing LLC	Safety & Facilities Director
Capital Distributing LLC	Director, Human Resources
Captivate Inc.	Controller
Carroll Distributing Company	GM
Carroll Distributing Company	CFO
Carroll Distributing Company	Corporate Controller
Carroll Distributing Company	Operations Manager/HR
Champagne Beverage Company	General Manager
Champagne Beverage Company	Accounting Manager
Cirrus Tech, Inc.	Chief of Sales and EVP of Marketing
Cirrus Tech, Inc.	Director of Sales and Account Management
Cisco-Eagle, Inc.	Payroll and Benefits Manager
Cisco-Eagle, Inc.	CFO
Cisco-Eagle, Inc.	Treasurer
City Beverages, LLC	CFO
Clark   Adamson	Sr. Account Executive
Coastal Beverage Company, Inc.	HR Programs Manager
Coastal Beverage Company, Inc.	HR Programs Manager
Coastal Beverage Company, Inc.	Safety Manager
Cone Distributing	CFO
Cone Distributing	Executive Vice President
Cone Distributing, Inc.	HR Director
Coral LLC	COO
Coral LLC	CEO
Covenant Church	Executive Pastor of Administration
Covenant Church	HR Director
Craftsmen Utility Trailer	Vice President of Sales
Craftsmen Utility Trailer	National Account Sales Manager
Crum & Forster	VP
Daytona Beverages, LLC	HR Manager
Daytona Beverages, LLC	Ana Garrido's Guest
Daytona Beverages, LLC	VP of Operations
Daytona Beverages, LLC	Executive Vice-President
Del Papa Distributing	Manager Safety & Loss Control
Del Papa Distributing	VP, Sales Operations
Del Papa Distributing	V.P. Operations
Del Papa Distributing	E.V.P. Workforce Planning & Development
Detwiler's Operations Inc	Owner
Detwiler's Operations Inc	Health Insurance
Detwiler's Operations Inc	Human Resources

Detwiler's Operations Inc	CFO
DraftLine Technologies	Founder
DraftLine Technologies	Director of Operations
Driver Pipeline Company Inc	Controller
Encompass	Senior Account Executive
Ennis Steel Industries, Inc.	Director of Human Resources
EPIC Worldwide	National VP of Sales
Everlance	Account Executive
Everlance	Head of Sales
F.E.B. Distributing	Human Resources Manager
F.E.B. Distributing	CFO
First Onsite Property Restoration	Sr Vice President, Insurance/Brokerage Team
First Onsite Property Restoration	National Account Executive
Fisher59	Recruiter/Safety Coordinator
Fisher59	HR Manager
Fletcher, Farley, Lippman & Salinas, LLF Partner	
Fletcher, Farley, Lippman & Salinas, LLF Partner	
Frank Beverage Group	VP, Human Resources
Gabriel Project Management, LLC	President
Gabriel Project Management, LLC	Marketing
Galileo	Head of Strategic Implementation and Client Service
General Distributing Company	HR Dept
General Distributing Company	HR Manager
GG Distributing, LLC	Delivery Manager
Giglio Distributing	Sales Manager
Giglio Distributing	
Giglio Distributing	A/R-Ins
Goldenwest Credit Union	Broker
GPW & Associates	Director, Business Development
GPW & Associates	AVP, Captive Insurance Solutions
GPW & Associates	SVP, Business Development and Marketing
GPW & Associates	President
GRAIL	VP Corporate Affairs
GRAIL	Employer Distribution Partnerships
Graphic Solutions Group	VP of Human Resources
Graphic Solutions Group Inc	Payroll and Benefits Manager
Great Bay Distributors, Inc.	VP, HR
Great Bay Distributors, Inc.	Vice President, Operations
Grey Eagle Distributors	VP Business Planning & Administration
Harrison Beverage Co.	Executive VP Finance
Harrison Beverage Co.	VP of Operations
Harrison Beverage Co.	Director of Operations
Hensley Beverage Co.	Director of HR/Payroll, People & Culture
High Country Beverage	Operations Service Manager

High Country Beverage	HR Supervisor
Hound Labs	EVP Marketing
Infnit-I Workforce Solutions	Strategic Partnership Rep.
Innovu	Vice President of Human Resources
Innovu	VP of Clinical Analytics & Strategic Relationships
Innovu	Sales Engineer
Innovu	Chief Business Development Officer
Insurance Resource Group	Broker
Intactic	Founder & CEO
Iowa Beverage Systems, Inc.	VP of Finance
Johnston & Associates/OccuSure	National Account Executive
Jordano's Inc.	Corp. Manager of Human Resources
Jordano's Inc.	Corp. Director of Human Resources
K&S Insurance	Partner
K&S Insurance	Senior Advisor
K&S Insurance	Sr. Client Manager
Kelley Oilfield Services, Inc	President
Kelley Oilfield Services, Inc	Office Manager
Kelley Oilfield Services, Inc.	COO
Kelley Oilfield Services, Inc.	HR Administrator
Kentucky Eagle, Inc.	Senior Vice President, Operations
Kentucky Eagle, Inc.	V.P. People Operations
Kentucky Eagle, Inc.	VP Finance & Admin
Kentucky Eagle.inc	Senior Vice President - General Manager
Keystone-Pacific	VP, Human Resources
Kirksey Architecture	AVP/Director of Human Resources
Kirksey Architecture	EVP/CFO
Krey Distributing	CFO
L&F Distributors	Owner/Manager
L&F Distributors	Director of Human Resources
L&F Distributors	H.R. Manager
L&F Distributors	Safety Manager
Le-Vel Brands	Vice President, HR and Corporate Development
Lochmead Dairy	General Manager
Lochmead Dairy	
LytX	Sr. Channel Success Manager
Maletis Beverage	CFO
Maletis Beverage	GM of Operations
Maletis Beverage	Director of Human Resources
Mark Cuban Cost Plus Drug Company	Chief of Staff
Markstein Sales Company	Human Resources Director
Markstein Sales Company	Benefits Administrator
Marsala Beverage, LP	General Manager
Marsala Beverage, LP	President

Marsh McLennan Agency	Sr. Account Executive
Marsh McLennan Agency	EVP
Marsh McLennan Agency	VP
McCoy Rockford	Sr. HR Generalist
Meta Care, Inc	Vice President
Meta Care, Inc	Vice President
Motus	BDR Manager
Motus	Mid Market Account Executive
Motus	BDR
Murgado Auto Group	HR Director
N.K.S. Distributors	HR Manager
N.K.S. Distributors	Facility & Safety Manager
NATCO, National Meat and Provision Cc	Vice President of Process Management and Technology
NATCO, National Meat and Provision Cc	C.O.O.
National Beer Wholesalers Association	Sr. Director of Sales and Marketing
Netradyne, Inc.	Channel Success Manager
NFP	VP-Sales Oklahoma
North Florida Sales	Fleet / Safety Director
North Florida Sales	Vice President
O'Connor Distributing	Human Resources Manager
O'Connor Distributing	Business Office Manager
Park Cities Presbyterian Church	Director of HR
PDC - KPI Solutions	EVP, Consulting Services
PDC - KPI Solutions	Chief Systems & Consulting Officer
Peak Industrial Inc.	Fleet and Safety Director
Peak Industrial Inc.	HR Director
Personnel Dynamics Consulting	President
Personnel Dynamics Consulting	Vice President
Phil Hughes Auto Group	HR Manager
Phil Hughes Automotive Group	Vice President
PriceMDS.com	SVP Sales
PrimeDX	VP Of Medical Management
QCS Purchasing Cooperative	Associate Director of Marketing
QCS Purchasing Cooperative	A/R & Collections Manager
Quality Brands Distribution	HR Manager
Quality Brands Distribution	VP of Operations
Rehrig Pacific company	Market Development Manager, Delivery Solutions
Rehrig Pacific Company	Consultative Service Manager, Delivery Solutions
Retro Health	Physical Therapist (PT)
Retro Health	Business Strategist
Retro Health	Director of Operations
Retro Health	Clinical Operations Director
Retro Health	Medical Doctor (MD)
Retro Health	Medical Director

Retro Health	Nurse Case Manager
Samsara	Sales Engineer
Samsara	Senior Account Executive
Schilling Distributing Company, L.L.C.	Director of Safety
Sedgwick Claims Management Services	Senior Risk Control Consultant
Shore Point Distributing Co.	Warehouse & Inventory Control Manager
Shore Point Distributing Co., Inc.	Director of Operations
SonoSpine	Surgeon
SonoSpine	EVP of Business Development
Southern Crown Partners LLC	Chief Administrative Officer
Southern Crown Partners LLC	Director of Benefits and Compensation
Southern Crown Partners LLC	Chief Operations Officer
Southern Crown Partners LLC	HR Director
Southern Eagle Distributing	Director of Human Resources
Southern Eagle Distributing	Manager
Standard Sales Co, LP.	Corporate HR Director
Standard Sales Company	Branch Manager
Standard Sales Company	Delivery Manager
Standard Sales Company	HR/Office Manager
Standard Sales Company LP	Operations Manager
Standard Sales Company Wichita Falls,	Sales Manager
Standard Sales Company, L.P.	President
Standard Sales Company, LP	HR Office Manager
Standard Sales San Angelo	Warehouse Manager
Stein Distributing Company Inc.	Office Manager
Stein Distributing Company Inc.	VP Human Resources
Suncoast Beverage Sales	Human Resource Manager
Suncoast Beverage Sales	Benefits Administrator
Suncoast Beverage Sales	Group Vice President
Texas First Insurance	Director Benefits
Texas Medical Management	Director, Provider Development
Texas Medical Management	Managing Parter
Texas Medical Management	Chief Spouse
Texas Medical Management	Director, Client Services
The Phia Group	VP, Strategic Accounts and Business Development
The Phia Group	Client Success Account Executive
The Prism Health Group	Managing Consultant, Strategic Partnerships
The Prism Health Group	President & CEO
The Prism Health Group	Director, Business Development
Tri-Eagle Sales	Director of Human Resources
Tri-Eagle Sales	President
Tri-Eagle Sales	Dir. of Operations
Tri-Eagle Sales	Director of Operations
Tri-Eagle Sales	NA

United Dairymen of Arizona	People Operation Manager
United Dairymen of Arizona	Director of People Operations
United Dairymen of Arizona	Environmental Health and Safety Manager
US Trinity	Operations
USI Insurance Services	Sr. VP
Valley Wide Beverage	Payroll Specialist
Valley Wide Beverage	CFO
Valley Wide Beverage	VP of Operations
VIP (Vermont Information Processing)	Sales - Customer Relationship & Key Account Manager
VIP (Vermont Information Processing)	Sales
Virginia Eagle Distributing Company	Director of Safety and Transportation
Virginia Eagle Distributing Company	Director of Human Resources
Virginia Eagle Distributing Company	Sr Director of Operations
Virginia Eagle Distributing Company	HR Generalist
Vori Health	Chief Executive Officer
Vori Health	Vice President, Sales
Voxel	Director, Operations
Voxel	VP, Partnerships
Waltco Lift Corp	Regional Sales Manager, Midwest
Waltco Lift Corp	Key Accounts Executive
Wayne Densch Inc	Payroll and Benefits Administrator
WellDyne	RVP, Sales
WellDyne	Chief Clinical Officer
WellDyne	Sr. Account Executive
WellDyne	Chief Commercial Officer
West Side Beer Distributing	VP of Operations
Wil Fischer Companies	VP of Operations
Wil Fischer Companies	VP of HR
Wil Fischer Companies	HR Coordinator
Wil Fischer Companies	VP of Administration
Woods Insurance Service	Producer
Woods Insurance Service, Inc	Life and Health Producer
Young Automotive Group	CFO
Zurich	Vice President, Captives
Zurich	Senior Risk Engineer / Captive Account Executive
Zurich	Sr. Account Manager
Zurich	Underwriter
Zurich	Director of Underwriting